SMART LOGISTICS PLATFORM

LOGTECHUB

COMPANY PROFILE

BY **LOGISTICS TECH HUB**
A Trusted Logistics Software Provider

LTH Company, Ltd.

www.logtechub.com

Agenda

LOGTECHUB
SMART LOGISTICS PLATFORM

Company Overview

Business Services

Company Deliverables

COMPANY OVERVIEW

About Us

Logistics Tech Hub Co. Ltd (LogTecHub) was founded in 2018, a trusted software provider for the Logistics and Supply Chain Industry in Viet Nam.

Our logistics technology platform is created using the **S.M.A.R.T** philosophy, conforming to the following criteria: Simplicity, Mobility, Automation, Real-time and Trust.

Our ecosystem about logistics management diverse from **eTMS** (Inland/ Sea/ Air/ Rail Transportation Management), to **eFMS** (Freight Forwarding Management), and **eWMS** (Bonded warehouse, CFS, fulfillment), **Business Intelligence and others**.

Fact and Figures

The company's products have been experienced and trusted by customers during the past time since the launch date of 2020 and the following years.

10+ Companies
Enterprise and SME.

5 Distributions
Centers Nationwide.

450+ Vehicles
Truck, Tractor, Barge, etc.

1000+
Active Users.

900+ Suppliers
Forwarder, Transporter.

Our Team

A diverse team of energetic professionals

unified by the highest ethical standards,

excellence, and an entrepreneurial spirit to

deliver innovative logistics technology

solutions and enduring results.

60+ employees   **Agile approach**

Awards

LOGTECHUB
SMART LOGISTICS PLATFORM

Recognition. Credibility. Responsibility.

We are grateful to our partners (employees) for making us the company that we are. And we are honored to be acknowledged for their efforts.

ISO 27001:2013

International information security certificate

★★★★★

Vietnam ICT Excellence Awards

The most prestigious awards in the field of ICT in Vietnam

★★★★★

Asian Technology Excellence Awards

One of the "most outstanding technological projects and innovations" in the region.

★★★★★

BUSINESS SERVICES

Our Services

MOBILE APP DEVELOPMENT SERVICES

LogTecHub's Mobile App Development services can be tailored to meet with clients's business needs, whether it is a short-time need or long-term on-going development.

WEB APPLICATION DEVELOPMENT & ECOMMERCE SOLUTIONS

Our custom software application development provide comprehensive technology solutions for business, technology areas spanning from client server applications.

BUSINESS APPLICATION DEVELOPMENT

LogTecHub team knows the importance of these applications and has the experience needed to create a robust line of business software applications.

IT INFRASTRUCTURE SERVICES

The demand on an organizations IT infrastructure is ever changing, requiring constant upgrades to enterprise systems with increased overhead.

Our Solutions

Our software systems provide transparent and intelligent management capabilities for Logistics business models as an Excellence Supply Chain Management (eSCM) ecosystem.

eCOS
Excellence Consignment Operation System

eTMS
Excellence Transportation Management System

eAVS
Excellence Aviation System

eFMS
Excellence Freight Management System

eBIS
Excellence Business Intelligence System

eWMS
Excellence Warehouse Management System

eCBS
Excellence Commerce Cross Border System

eSCM

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Excellence Transportation Management System

- **Customer & Partner Portal**

  - **Warehouse System**

  - **Accounting System**

    - **ERP System**

3rd Party System

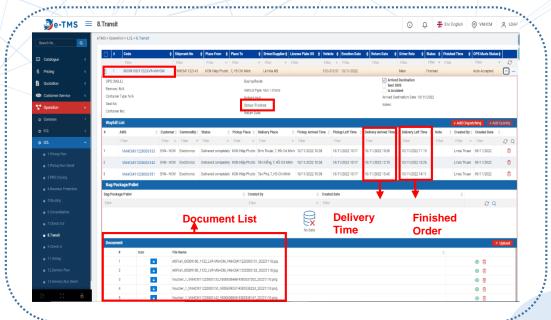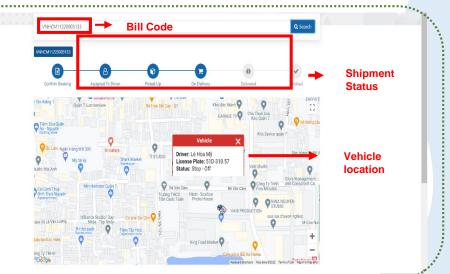| Order | • Tariff, Quotation & Contract Management |
Execution	• Booking, Planning, Dispatching management
Settlement	• Revenue, Expense, Debit/ Credit management
Maintenance	• Plan, Request, Payment, Fleet Report
Report	• KPI Report, Sale Report,...

eTMS

eTMS Interface

eTMS System Web

Track & Trace Web

Document List

Delivery Time

Finished Order

Bill Code

Track & Trace in Real time

Shipment Status

Vehicle location

Mobile App

eTMS - Case study

Customer's pain points:
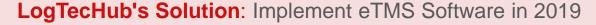
Current TMS system had a lot of inadequacies, such as:

+ a lot of manual steps.

+ The system only received data input by keying it into the system or importing an excel file.

+ Lack of flexibility due to the lack of remote access

+ No integration with ERP or customer systems

LogTecHub's Solution: Implement eTMS Software in 2019

Deliverables:

- Various data input: image recognition, QR codes, integration, import.

- eTMS software is easy to access at any time and anywhere via web and mobile.

- Integration with enterprise and customer systems via API: Accounting system (BRAVO), eFMS,..

- Mobile App (for driver) for real-time update shipment status.

eTMS - Case study

Customer's pain points:

- No Transportation Management Software in used.
- Manual operation management by Excel file
- Pain points: data errors, inefficiencies, difficulty tracking orders and cash flow, lack of links between departments
- No real-time shipment information update

LogTecHub's Solution: Implement eTMS Software in 2022

Deliverables:

- Comprehensive online approval
- Synchronize with the Accounting system (FAST) to control revenue, costs, and customer debt closely
- Track and trace orders in real time.
- Standardize operational processes to cut down on operational errors and boost productivity.
- The eTMS ecosystem includes: Consumer/Vendor Portal, real-time track and trace, and an API for enterprise systems.

Excellence Freight Management System

Customer & Partner Portal

- **Ecus Connection**

- **Accounting System**

- **ERP System**

3rd Party System

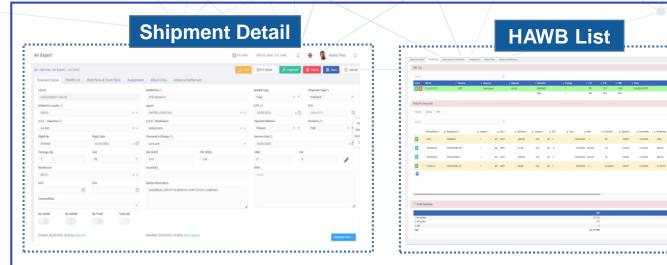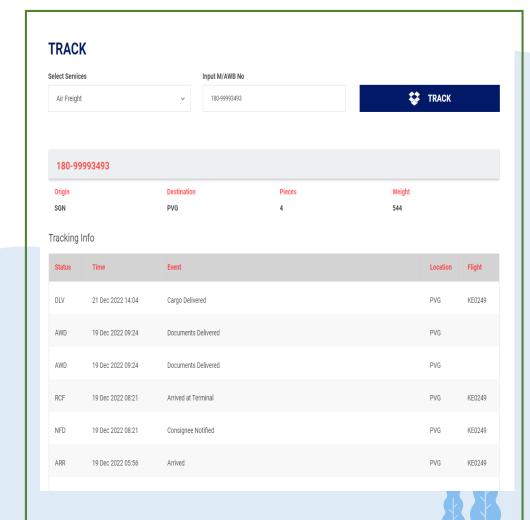| Order	• Customer / Object Management, Order Information
Execution	• Documents Management (Booking, SI, HBL, MBL,..) • Customs Declarations Management
Settlement	• Payable: Advance, Refund/Payment • Carrier Payment. • Receivables
Report	• KPI Report, Sale Report,...

eFMS

eFMS Interface

eFMS System Web

Shipment Detail

HAWB List

Attach Files

Advance/Settlement

Track & Trace Web

TRACK

Select Services	Input M/AWB No
Air Freight	180-99993493

TRACK

180-99993493

Origin	Destination	Pieces	Weight
SGN	PVG	4	544

Tracking Info

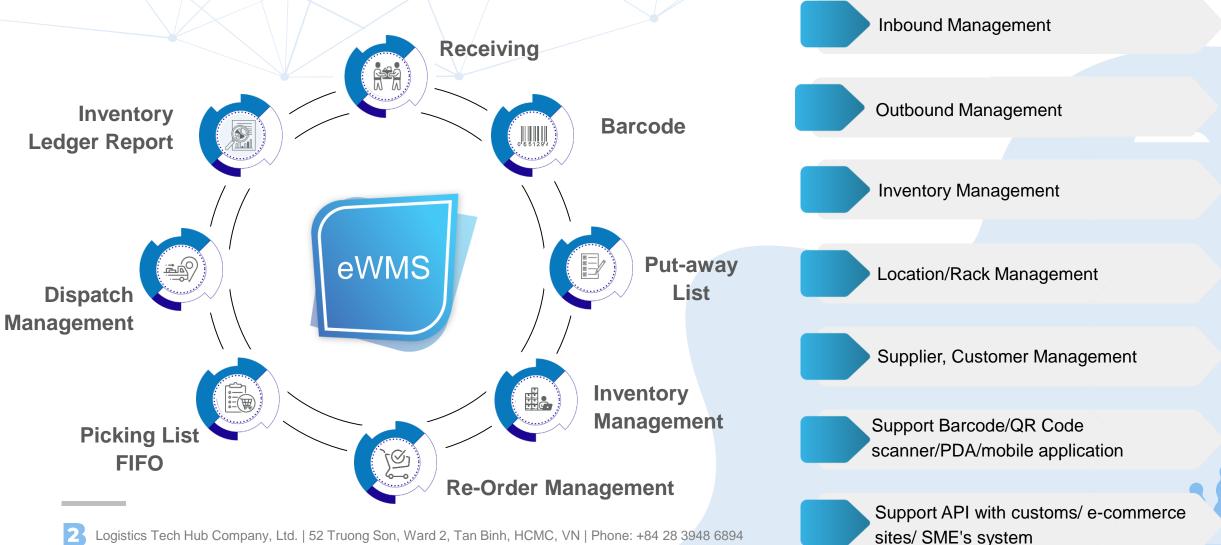| Status	Time	Event	Location	Flight
DLV	21 Dec 2022 14:04	Cargo Delivered	PVG	KE0249
AWD	19 Dec 2022 09:24	Documents Delivered	PVG	
AWD	19 Dec 2022 09:24	Documents Delivered	PVG	
RCF	19 Dec 2022 08:21	Arrived at Terminal	PVG	KE0249
NFD	19 Dec 2022 08:21	Consignee Notified	PVG	KE0249
ARR	19 Dec 2022 05:56	Arrived	PVG	KE0249

eFMS - Case study

Customer's pain points:

- No Freight Management Software in used.
- Manual operation management by Excel file
- Data errors, inefficiencies, difficulty tracking shipment order and cash flow, lack of links between departments,..

LogTecHub's Solution: Implement eFMS Software (ITL 2018, Sotrans 2022)

Deliverables:

- Comprehensive online approval
- Synchronize with the Accounting system (BRAVO) to control revenue, costs, customer debt closely, advance/refund/payment management
- Track and trace orders in real time.
- Standardize business operations to reduce operational errors and boost productivity.
- The eFMS ecosystem includes: Consumer/Vendor Portal, real-time track and trace, and an API for enterprise systems.
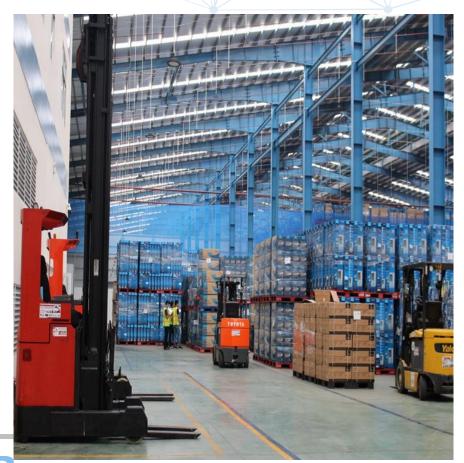
eWMS
Excellence Warehouse Management System

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eWMS

- Receiving
- Barcode
- Put-away List
- Inventory Management
- Re-Order Management
- Picking List FIFO
- Dispatch Management
- Inventory Ledger Report

- Inbound Management
- Outbound Management
- Inventory Management
- Location/Rack Management
- Supplier, Customer Management
- Support Barcode/QR Code scanner/PDA/mobile application
- Support API with customs/ e-commerce sites/ SME's system

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eWMS - Case study

MCC & UNIFARM

Warehouse management software for Distribution center
Site: ICD Binh Duong

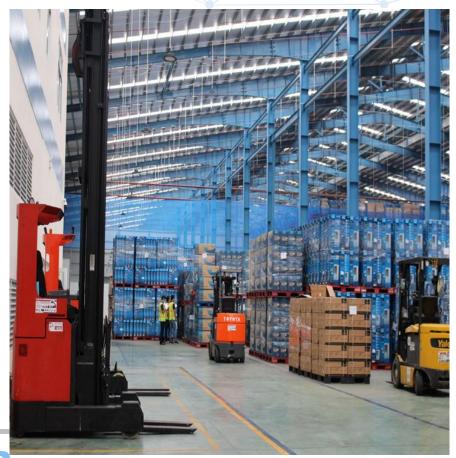**LogTecHub's Solution:** Implement eWMS in 2021

Deliverables:
- Online receiving and shipment real time updates
- Comprehensive strategy for inbound and outbound products
- Real time inventory update
- RF technology

eWMS - Case study

MLC LONG AN & HAN

Warehouse management software for Distribution center
Site: Long An, Ha Noi

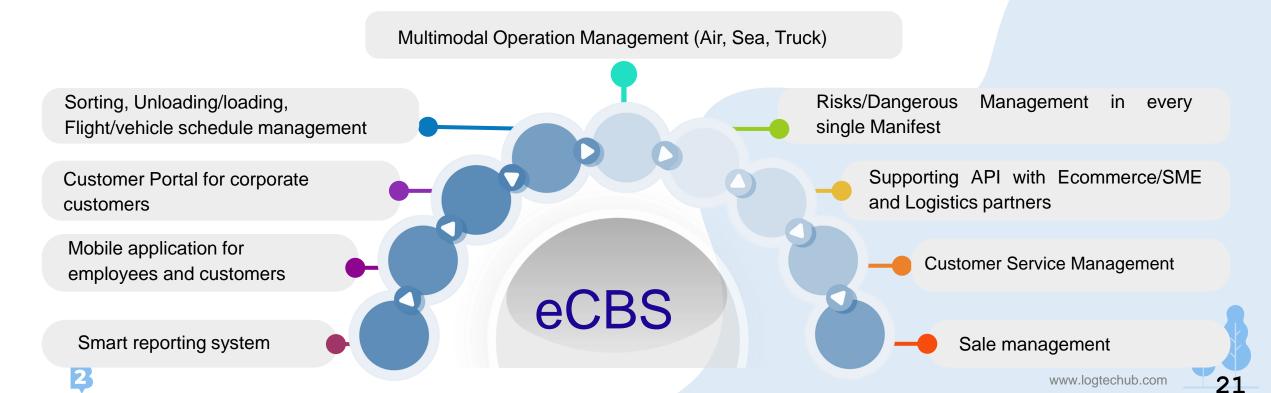**LogTecHub's Solution:** Implement eWMS in 2018

Deliverables:
- Online receiving and shipment real time updates
- Comprehensive strategy for inbound and outbound products
- Real time inventory updating
- RF technology
- Serial Management

Excellence Warehouse Management System

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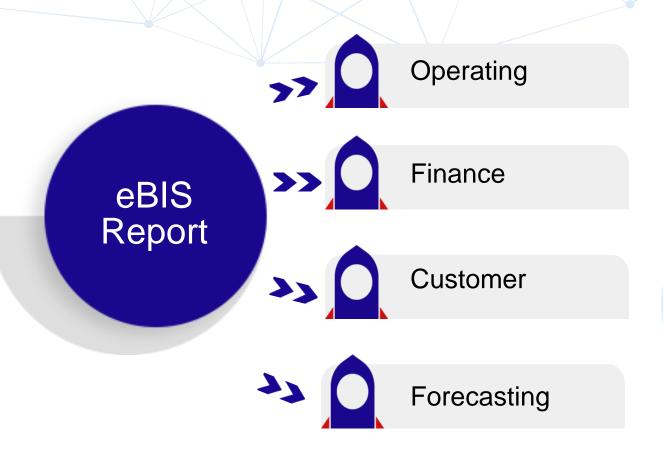SMART LOGISTICS PLATFORM

Nowadays, e-Commerce is no longer limited in any country, the giants like Alibaba, Amazon, Ebay, Lazada have covered most of regions all over the world. Therefore, Logistics enterprises must develop Cross Border services by exploring road, airfreight, seafreight, railway transportation services. Catching up the explosion of Cross Border demand, LogTecHub developed eCBS, which help your operation runs extremely easy and convenient.

Multimodal Operation Management (Air, Sea, Truck)

Sorting, Unloading/loading, Flight/vehicle schedule management

Customer Portal for corporate customers

Mobile application for employees and customers

Smart reporting system

Risks/Dangerous Management in every single Manifest

Supporting API with Ecommerce/SME and Logistics partners

Customer Service Management

Sale management

eCBS

Excellence Business Intelligence System

eBIS Report

>> Operating

>> Finance

>> Customer

>> Forecasting

eBIS (Excellence Business Intelligence System) helps businesses visualize data and analyze business performance.

Detailed information on revenue, expenses, profit, and cash flow is displayed in tables and charts to help business managers comprehend the precise and current business status easily.

Excellence Aviation System

eAVS

Master Data Management

- *Account, shipper/Consignee, ports, surcharge, airline, contract*

AWB Management

- *AWB List*
- *Create/Edit/Print AWB*

Price Management

- *Buying price, Selling price*

Report

- *Revenue Report, Performance Report*

eAVS (Excellence Aviation System) software helps businesses/ airline agents manage operational information, support bill printing, tracking and reporting, and bill airlines and airline agents more quickly and easily.

eCOS
Excellence Consignment Operation System

eCOS (Excellence Consignment Operation System) Our forwarding and dispatch management system is capable of managing the entire operation of a forwarder and express delivery company, connecting the relevant departments, analyzing the reporting data in order to make decisions easier and faster.

- Automatically creates and sends B/L and email tenders
- Replans shipments as necessary
- Generates email routing instructions for suppliers

INITIATE & FINALIZE

- Mode optimization for each shipment
- Carrier-neutral selection process
- Asset-based network always available

MODES & CARRIERS

TRACK & TRACE

- Full visibility of all shipments
- Compatible with all electronic document types
- Strict enforcement of carrier status updates

eCOS

- Entire supply chain optimization
- Integration of inbound/outbound shipments
- Support for customized constraints and preferences

ORDER

REVIEW & SETTLE

- Detailed performance data is generated and applied to future shipments
- Custom dashboard for supply chain efficiency
- Freight bill audit for payment to focus on the future, not the past

DELIVERABLES

Implementation Model

PRIVATE CLOUD

- Dedicated cloud infrastructure for each unique Customer

- Data center is located at and managed by Logtechub

- System must be set up by LTH and user is well trained.

- Service is operated in the cloud of Viettel IDC

ON PREMISE

- Infrastructure on cloud or physical and is provided by Customer

- Data center is located at and managed by Customer.

- System must be set up by LTH and user is well trained.

- The system is transferred to Customer for operation after completed configuration.

Comparison between SaaS v.s On premise

Factors	SaaS	ON PREMISE
Implementation	Subscription model	Investment model
Cost	OPEX, low	CAPEX, high
Upgrade	Available	Not available
Maintenance	Include in the service	Exclude in the service
Data security	High level, data and system is under control of supplier	Absolute, enterprise completely control of data and system
Access point	Anywhere, anytime with internet	Limited access point
Performance	Flexible when number of user change	Fix, if users increase, the speed will decrease
Support service	Continuous, available when user needed	Depend on IT in-house or maintenance package
Integration	Easy connect with other systems	Hard to connect with other systems

Implementation Process

SURVEY & PROPOSAL

SYSTEM CONFIGURATION

INTEGRATION

TESTING & TRAINING

- Onsite survey current business process and propose TO-BE process with system
- Confirm TO-BE process, documents

- System setup
- Customize functions to suit TO-BE process

- Integrate with current system (ERP/ Accounting/Others) to synchronize data (if needed)

- Internal system testing
- Customer system testing
- Training and Go-live
- Handover

Value Proposition

REVENUE GROWTH & COST REDUCTION

- Maintain high service quality, improve collaboration with clients/partner to support revenue growth

- Reduce revenue loss due to manual control, reduce waste in logistics operation

- Reduce empty miles through route combination

MANAGEMENT CAPABILITY ENHANCEMENT

- Support by the industry's best-in-class modern FMS/TMS

- Management has real-time visibility to manage decision timely and accuracy.

- Easy benchmarking, visual data analytics for continuous improvement program

ASSET MANAGEMENT IMPROVEMENT

- Asset utilization better through visual planning and truck fleet optimization

- Enjoy quality servicing and care from the Company's vehicle M&R network

Why choose us?

Comprehensive ecosystem solution

Diversity of services (on cloud/ on premise)

Real-time management (operation, report)

Ready to customize according to customer requirements
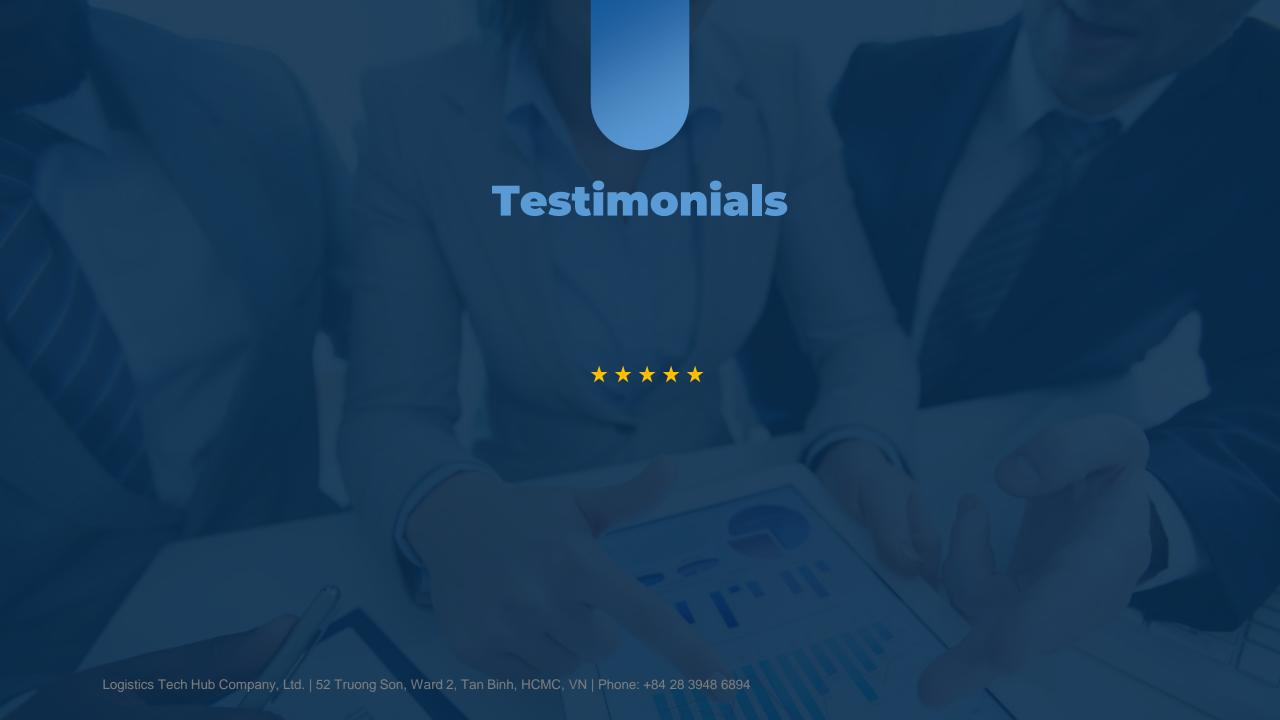
Easy integration with other systems (ERP, accounting, …)

Deployment team with a lot of experienced project

Customer service 24/7

Testimonials

★ ★ ★ ★ ★

Our Clients

TRUSTED.

Logtechub is believed to be a trusted software provider in logistics industry over the years.

Over 10+
Clients.

Over 30+
Warehouses, Fleets.

Contact Us

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SMART LOGISTICS PLATFORM

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Hoang Sa

Truong Sa